



**LET'S DO BUSINESS  
TOGETHER**

Benefits of Allbiz Dealer's Program



# WHAT ALLBIZ IS?

Allbiz is one of the biggest international center of e-commerce that contains information about 22 million goods and services. We connect sellers and buyers on the platform all over the world.

## ALLBIZ' STATISTICS

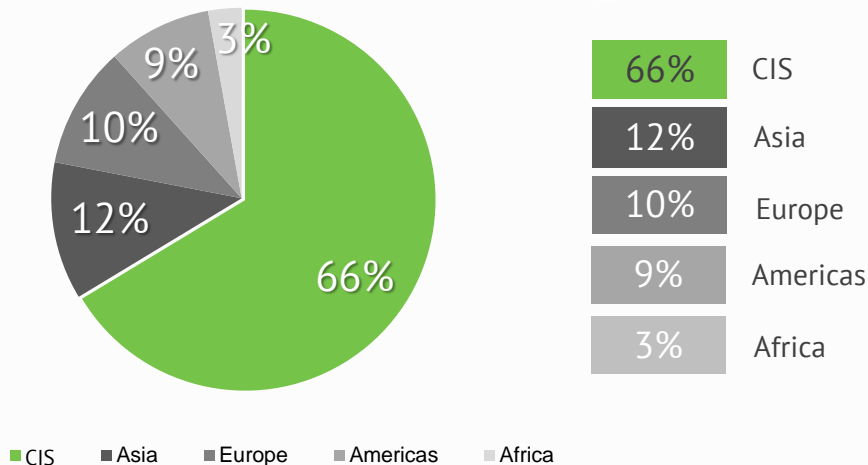
1,5M  
companies  
from 90 countries

22M  
goods and services  
in the catalogue

19M  
visitors  
per month

4,5M  
leads per year from  
all over the world

Buyers from more than 200 countries are looking for suppliers at Allbiz



# OUR ACHIEVEMENTS

The Allbiz logo features the word "allbiz" in a lowercase, sans-serif font. The "all" is in green, and "biz" is in brown.

In 2006 Allbiz was launched as online international trade platform

The Google logo in its multi-colored font.

In 2013 Allbiz took 415<sup>th</sup> place in Google rating of **The 1000 most-Visited SitedOnTheWeb**

The Forbes logo in a blue, serif font with a horizontal line underneath.

In 2013 Allbiz took 1<sup>st</sup> place in the category **Internet services** according to Forbes Ukraine

The Google Partner logo, featuring the Google "G" icon and the text "Google Partner".

In 2014 Allbiz became Google Certified Partner

The Gemius logo, featuring a stylized bar chart icon and the text "Gemius THINKING BEYOND BORDERS".

In 2014 Allbiz took the 2<sup>nd</sup> place as the most visited site among Russian top managers, according to Gemius

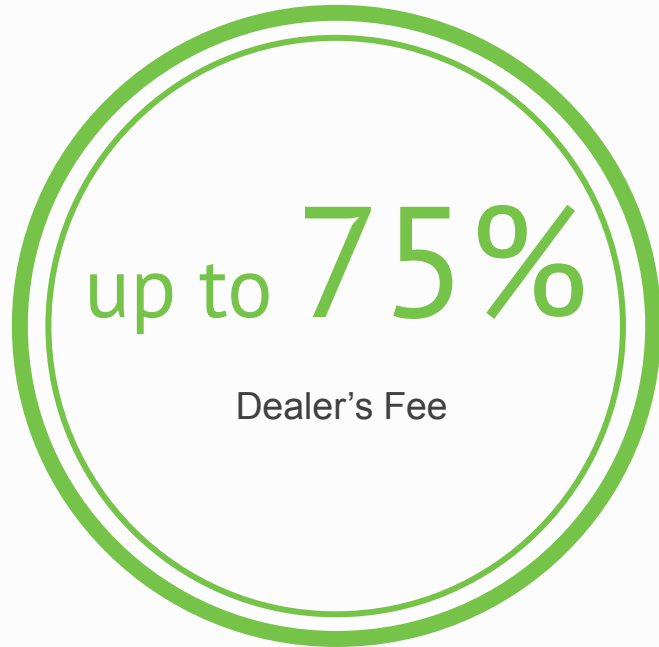


In 2014 Allbiz has admitted as a **brand of the year** by Association of Kazakhstan Entrepreneurs "KAZKA"

The LEADS PLUS logo, featuring a green checkmark icon and the text "LEADS PLUS" in a bold, black, sans-serif font.

In 2015 Allbiz launched a unique system of leads generation **Leads PLUS**

# BENEFITS OF PARTNERSHIP



The largest international B2B marketplace in Europe



Database of potential customers – more than 20 000 companies registered in Bulgaria



Free education by certified experts of the company



Technical and dealers' manager support in doing business

# 5 STEPS TO BECOME OUR DEALER



1

The registered legal entity with active bank account

2

Experience in sales, advertising or internet services providing

3

Minimum 2 managers involved in Allbiz sales

4

Successful completion of initial training (free)

5

Dealer's certification

# DOING MONEY: AVERAGE MONTHLY CALCULATION

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**3**  
managers

**X**



**12**  
sales

**X**



**500 EUR**  
average rate  
per account

**=**



**6 000 EUR**  
monthly  
turnover

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# ALLBIZ DEALERS' TESTEMONIALS



Belarus

## Belrezerv

Our company is a professional consulting business operating in foreign trade and export operations market. When we started our cooperation with Allbiz in 2009, we didn't expect that the cooperation will would be so beneficial and necessary for the national market. The Resource appeared a gem for Belarus' information market and our exporters. Over the years we have attracted thousands of customers for more than dozens of millions dollars. We believe that Allbiz is the best export system in Eastern Europe.



Dominican Republic

## S.A. Hackberry Overseas

Our company was managed to increase the profit significantly due to partnership with Allbiz. We help businesses to get leads and promote the company at national and global markets. Today Allbiz remains as the best platform for business promotion on the Internet focused on selling to the Russian-speaking region and to many other markets.



Vietnam

## CONG TY TNHH MTV DICH VU TU VAN DAI DUONG

We have been Allbiz' partner for more than 2 years. Allbiz is e-commerce platform No 1 in Eastern Europe, that's how the Vietnams' exporters can find new buyers from abroad. In 2015, Vietnam has signed the free trade agreements with Asian and European Union countries, such as Russian Federation, Republic of Belarus, Republic of Kazakhstan, Kyrgyz Republic and Republic of Armenia...it means Vietnamese Government helps in trading with these countries and intends to increase the volume of trade. Allbiz provides huge business opportunities. So if you want to act as Allbiz dealer, you will definitely join to profitable business.



Ukraine

## Glomark LTD

We started cooperation with Allbiz in the middle of 2015 year. We consider this company as a serious reliable partner, proven itself as a leader in B2B promotion. This is one of the largest marketplace that helps exporters to find buyers abroad and expand boundaries of business. Today we are promoting Allbiz services in 65 countries. And we hope to develop our partnership with the platform in the future.

